



# ESG for Non-listed Real Estate Investment

16 October 2018, Amsterdam

08:45	<b>Registration</b>		11:45	<b>Delivering ESG performance at portfolio level</b> <ul style="list-style-type: none"><li>• How to address client's needs</li><li>• How to integrate ESG into fund investments</li><li>• Measuring performance: KPI and reporting</li><li>• How to ensure to collect the relevant data</li></ul>	<b>Maximilian Kufer</b> AXA – IM Real Assets
09:00	<b>Introduction</b> <ul style="list-style-type: none"><li>• Course introduction</li><li>• Course objectives</li><li>• The role of sustainability in today's market</li></ul>	<b>Debbie Hobbs</b> LGIM Real Assets	12:30	<b>Lunch</b>	
09:30	<b>The global challenges</b> <ul style="list-style-type: none"><li>• Demographic &amp; social change</li><li>• Shift in global economic power</li><li>• Rapid urbanization</li><li>• Climate change &amp; resource scarcity</li><li>• Technological breakthroughs</li></ul>	<b>Joukje Janssen</b> PwC	13:30	<b>Implementing ESG across the life cycle of an asset</b> <ul style="list-style-type: none"><li>• Integrating ESG considerations into acquisition decision making</li><li>• Driving improvements through proactive property and asset management</li><li>• Real life examples</li></ul>	<b>Nina Reid</b> M&G Real Estate <b>Dan Grandage</b> Aberdeen Standard Investments
10:15	<b>Impact of regulation on real estate</b> <ul style="list-style-type: none"><li>• Current environmental regulatory landscape</li><li>• ESG perspective</li><li>• Implications for real estate investment</li><li>• Regulatory outlook on megatrends</li></ul>	<b>Elsbeth Quispel</b> Cushman & Wakefield	14:15	<b>Group case study</b> Subtitle	
10:45	<b>Coffee break</b>		15:30	<b>Coffee break</b> Subtitle	
11:00	<b>A close look at the investor requirements</b> <ul style="list-style-type: none"><li>• Understanding institutional investors requirements</li><li>• How to embed ESG into investment process</li><li>• Selecting sustainable investments</li><li>• New key relevant areas</li></ul>	<b>Derk Welling</b> APG Asset Management	15:45	<b>Key trends and market changes</b> <ul style="list-style-type: none"><li>• Evolving investment strategies and financial solutions</li><li>• Spotlights on social value, climate risk, diversity and inclusion</li><li>• Changing expectations of service providers</li></ul>	<b>Jon Lovell</b> Hillbreak
			16:30	<b>Wrap up</b>	<b>Debbie Hobbs</b> LGIM Real Assets
			16:45	<b>End</b>	