# How satisfied are INREV members?

January 2020

In today's changing market member satisfaction increases to record levels, but we never stop striving to improve our services and products and listening to our member needs.

These results feed into the INREV Business Plan 2020 - 2022. See the full report at inrev.org





# **Market Information**

99%

FIND IT **RELEVANT** 

**UP FROM 98% IN 2019** 

**Global Investor Index** highly rated

GOOD OR

**UP FROM 58% IN 2019** 



## Research

99%

FIND IT **RFI FVANT** 

### **Best rated reports**

- 1. Investment **Intentions Survey**
- 2. Capital Raising Survey
- 3. Fund Manager Survey
- 4. Investor Universe Studies



## **Use INREV Guidelines**



#### Most used tool



- 1. DUE DILIGENCE 62% **QUESTIONNAIRE (DDQ)**
- 2. STANDARD DATA 36% **DELIVERY SHEET (SDDS)**
- 3. GLOBAL DEFINITIONS **DATABASE (GDD)**

**Membership leads** to growth

FEEL MEMBERSHIP HAS GROWN THEIR KNOWLEDGE OF THE INDUSTRY



35%



## **Public affairs**

87%

FIND THIS SERVICE RELEVANT

### **Top regulations**

- 1. AIFMD
- 2. Solvency II
- 3. MIFID

# **Training**

99%



WOULD RECOMMEND AN INREV TRAINING COURSE

61%

ARE INTERESTED IN E-LEARNING



**LAUNCHED IN 2019** 

#### Top reasons to attend a training



1. TOPIC



2. CITY

3. SPEAKERS

# **Communication**

Top ways to receive information:





1. INREV NEWS

2. WEBSITE

### **Community platform in demand**



BUILD AN INTERACTIVE ONLINE COMMUNITY



## **Events**

86%

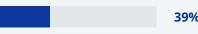
OF MEMBERS FEEL THERE IS AN EVENT TAILORED TO THEIR NEEDS



Sufficient

## **Frequency right**







#### More focus on

- 1. ESG
- 2. Legal Counsel
- 3. Debt Funds

# Respondents



396

**1** UP 10% FROM 2019



23 countries