

# **INREV Studio Live Seminar**

July 2, 2020



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Other. Gross venture level return is net of venture level expenses but gross of venture asset management fees, acquisition fees, cash management fees and similar fees as may be applicable under the venture's documents and incentive compensation, which will reduce returns to the investor.

References to market or composite indices, benchmarks or other measures (each, an "index") of relative market performance over a specified period of time are provided for your information only. The composition of an Index may not reflect the manner in which a portfolio is constructed in relation to expected or achieved returns, portfolio guidelines, restrictions, sectors, correlations, volatility or tracking error targets, all of which are subject to change over time. Indices are not managed by us.

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Unless stated otherwise, all information in this document is as of 31 March 2020.

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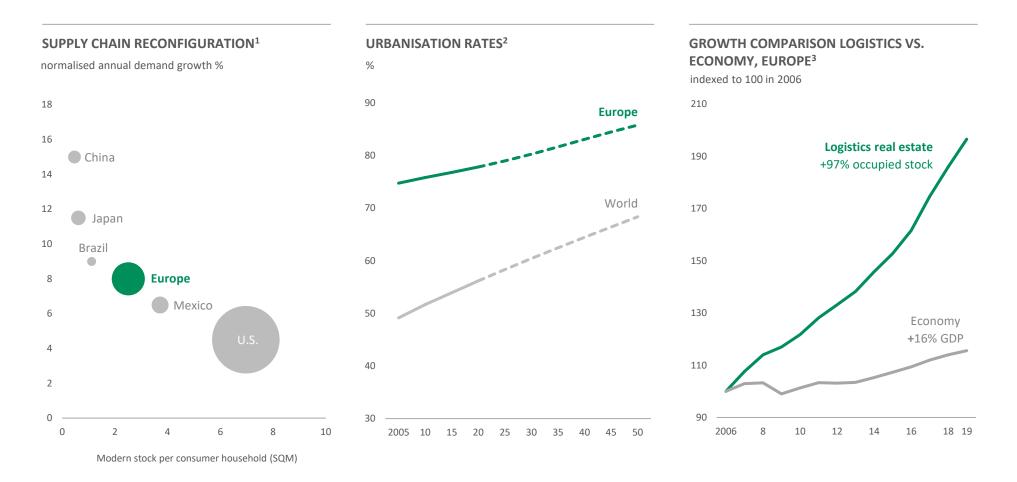
### **PRO**LOGIS<sup>®</sup>



### Why now?

**PRO**LOGIS<sup>®</sup>

#### A broad range of structural factors drive customer demand

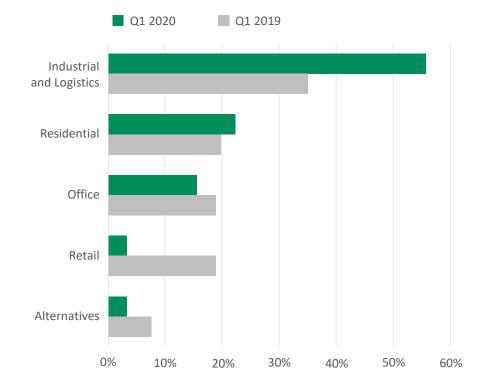


1. Source: Prologis Research, IMF, CBRE, JLL, Gerald Eve, Cushman & Wakefield, Colliers. Note: Size of the circles displayed above reflect total size of each logistics market; Consumer household defined as those earning more than \$20,000 USD per annum (PPP-adjusted)

- 2. Source: United Nations, Prologis Research. Note: Europe represents 12 countries in which Prologis has exposure
- 3. Source: Prologis Research, Oxford Economics, World Bank, IMF, CBRE, JLL, C&W, Gerald Eve. Data as of 31 December 2019

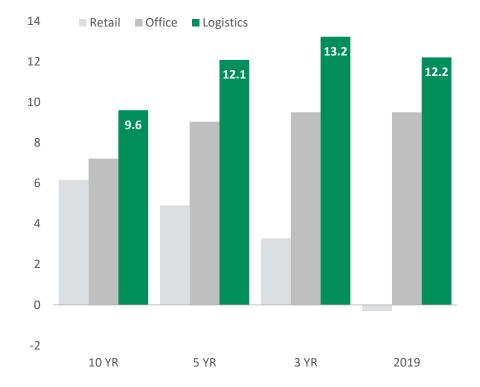
### Weight of capital into logistics

WHICH PROPERTY SECTOR DO YOU THINK IS THE MOST ATTRACTIVE FOR INVESTMENT PURCHASES?<sup>1</sup>



#### HISTORICAL REAL ESTATE CLASSES RETURNS<sup>2</sup>

%

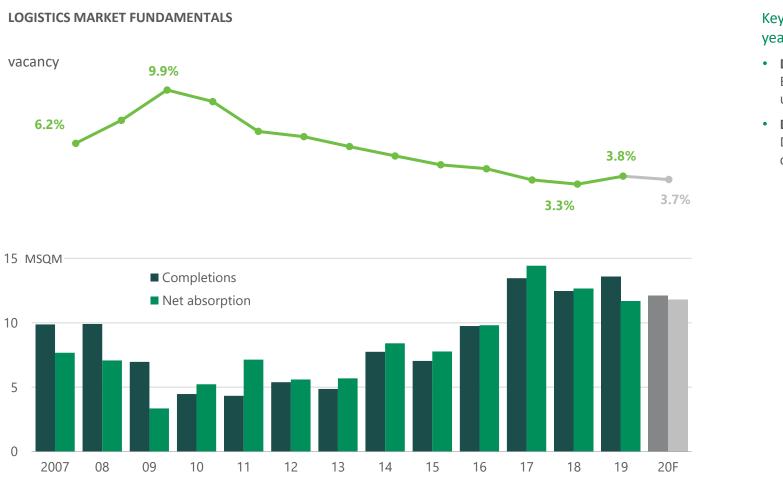




%

### Why are we comfortable about the future?

### Lessons learned from the GFC



## Key trends seen in last years (as of Q1 2020)

- Diverse demand Broad range of customers use logistics real estate
- Disciplined supply Different position compared to 2007



# Four building types map to the future of supply chains

### Sub-market deep dive: References in Europe

