



# INREV Young Professionals Seminar 2020

10 December 2020 – 14:00 CET

Thursday 10 December 2020

Online seminar

This event will be hosted on  
Zoom

[events@inrev.org](mailto:events@inrev.org)  
+31 (0)20 235 86 02  
[www.inrev.org](http://www.inrev.org)

- 
- 14:00 CET **Welcome and opening remarks**  
Hedda Hollander, Director of Events and Education, INREV
- 14:05 CET **Who stole my cycle?**  
Simon Martin, Senior Partner - Head of Research & Investment Strategy, Tristan Capital Partners
- Secular versus cyclical dynamics in a 'k-shaped' world
  - COVID19: accelerating, creating dispersion & amplifying conviction
  - Impact on real estate allocations, pricing & risk tolerance
- 14:30 CET **Coming of Age; non-listed real estate**  
Keynote presentation by Lonneke Löwik, CEO, INREV
- Pre-GFC
  - Coming of age since GFC
  - Evolving investors and investment manager
- 14:50 CET **Q&A session with Lonneke and Simon**
- 15:05 CET **Break-out session: How to build a career in real estate**  
Small group discussions in break-out rooms with:
- Jerome Berenz, Head of Indirect Investments, Allianz Real Estate
  - Tommy Brown, Partner, LGT Capital Partners
  - Mathieu Elshout, Senior Director Private Real Estate, PGGM Investments
  - Michael Hornsby, former Partner, EY
  - Marieke van Kamp, Head of Private Markets, NN Group
  - Lonneke Löwik, CEO, INREV
  - Lauren O'Brien, Investor Relations, Areim
  - Ajay Sharma, Managing director, client service and marketing, BentallGreenOak
  - George Theuvenet, Director Capital Raising, Bouwinvest
  - Ilkka Tomperi, Head of Real Estate, Investment Director, Varma



# INREV Young Professionals Seminar 2020

10 December 2020 – 14:00 CET

---

	●	15:50 CET	<b>10-minute break</b>
Thursday 10 December 2020	●	16:00 CET	<b>How does COVID-19 impact an investors' investment strategy?</b> Panel discussion moderated by Tommy Brown, Partner, LGT Capital Partners <ul style="list-style-type: none"><li>• Jerome Berenz, Head of Indirect Investments, Allianz Real Estate</li><li>• Paul Clark, Senior Investment Director, AustralianSuper</li><li>• Marieke van Kamp, Head of Private Markets, NN Group</li></ul>
<b>Online seminar</b>			
This event will be hosted on Zoom	●	16:45 CET	<b>The impact of technology on the real estate industry</b> Keynote closing speech by Dror Poleg, Co-founder Real Innovation Academy, Author, Publisher <ul style="list-style-type: none"><li>• Key trends in technology</li><li>• Technology's impact on real estate</li><li>• Develop innovative solutions</li></ul>
<a href="mailto:events@inrev.org">events@inrev.org</a> +31 (0)20 235 86 02 <a href="http://www.inrev.org">www.inrev.org</a>		17:15 CET	<b>Virtual cocktail party</b> Catch-up with your peers in small groups in a break-out room
		18:00 CET	<b>End of seminar</b>

*Special thanks to our sponsor:*

