

# How satisfied are INREV members?

January 2021

The community remain steadfast that INREV membership has a lot to offer. In 2020 they valued the insights and practical guidance we shared in light of COVID-19 and appreciated the increased access to a wide variety of online happenings.

These results feed into the INREV Business Plan 2021 - 2023. See the full report at [inrev.org](https://www.inrev.org)

## High satisfaction



# 87%

OF MEMBERS RATE SERVICES AS EXCELLENT OR VERY GOOD

EXCELLENT

39%

VERY GOOD

48%

GOOD

11%

FAIR

2%

## Membership leads to growth



# 98%

FEEL MEMBERSHIP HAS GROWN THEIR KNOWLEDGE OF THE INDUSTRY

## Topics to focus on

Impact Investing  
ESG  
Real estate debt funds

Alternative sectors  
Consensus forecast  
Tax structures and legislation  
Fees  
Statistics bulletin  
Debt funds index

## COVID-19 related insights highly relevant



# 23%

OF MEMBERS WERE ABLE TO ATTEND THEIR FIRST INREV EVENT DUE TO ONLINE ACCESSIBILITY

### Best rated COVID-19 Insights

1. Impact of COVID-19 on European non-listed real estate
2. Sentiment Survey and Impact of COVID-19 on Valuations
3. Pricing under exceptional market circumstances 2020

## Expanded online presence kept everyone informed



**83%**  
Online events and briefings

**47%**  
Online training courses

**28%**  
Website: How to guides

**30%**  
Website: COVID-19 resource hub

**23%**  
eLearning

**1%** Other