

# Annual Conference 2021

20, 21 and 22 April – Online





# Sponsors

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## Headline



## Support



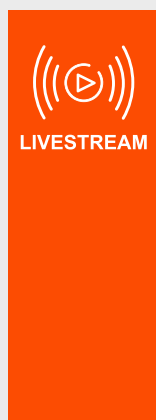


# Programme

*Day 1, Tuesday 20 April 2021*

## Reinvention for resilience: getting ready for the new normal

### Taking stock: today's economic landscape



11:00 CET

#### Welcome

Lonneke Löwik, CEO, INREV

11:10 CET

#### Opening remarks

Greg Clark, Conference Moderator

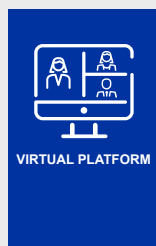
11:15 CET

#### Shot in the arm: economic recovery in a vaccinated world

Keynote presentation by Linda Yueh, Fellow in Economics, St Edmund Hall, Oxford University

12:00 CET

#### End of livestream



12:15 CET

#### Open house break outs

- Research and Market Information
- Professional Standards
- Public Affairs and Tax
- Global Alliance Initiatives

13:15 CET

#### End of open house break outs



# Programme

*Day 1, Tuesday 20 April 2021*

## The impact of COVID-19: moving from outbreak to long-term adaption



14:00 CET

### Welcome back

Greg Clark

14:05 CET

### Operating for success: sector picks amid structural change

Presentations followed by panel discussion moderated by Greg Clark

- **Retail:** Andrew Vaughan, CEO, Redevco
- **Office:** Bernard Penaud, Head of Europe, Tishman Speyer
- **Logistics:** Rob Wilkinson, CEO, AEW
- **Beds:** Cristina García-Peri, Senior Partner, Azora

15:00 CET

### End of conference day 1



# Programme

Day 2, Wednesday 21 April 2021



10:00 CET

## Welcome remarks

Greg Clark

10:05 CET

## Heart of the matter: creating a customer centric approach

Presentation by Jos Sentel, Manager Strategy and Research, Syntus Achmea Real Estate & Finance

10:30 CET

## Rules of engagement: how to invest as products evolve

Presentation by Ilkka Tomperi, Investment Director, Head of Real Estate, Varma

10:50 CET

## Braving new business models: the realities of product investing

Panel discussion moderated by Greg Clark

- Mikkel Bülow-Lehnsby, Chairman and Co-Founder, NREP
- Ilkka Tomperi, Investment Director, Head of Real Estate, Varma
- John O'Driscoll, European Head of Transactions, Real Assets, AXA Investment Managers - Real Assets

11:30 CET

## End of livestream

12:00 CET

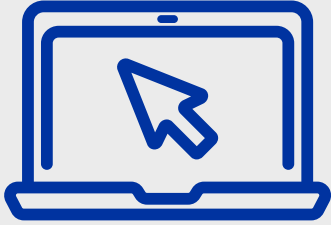
## Join the headline sponsors in their virtual booths

- Bouwinvest Real Estate Investors
- Catella Residential Investment Management
- Generali Real Estate
- Prologis

12:45 CET

## End of virtual booths

## Who's the client?: new relationships in non-listed real estate



# Programme

*Day 2, Wednesday 21 April 2021*



14:00 CET

**Welcome back**  
Greg Clark

14:05 CET

**Equal footing: how diverse is the non-listed real estate industry?**  
Keynote presentation by Serena Althaus, Senior Managing Director, Ferguson Partners

14:35 CET

**Keynote interview: inspirational leadership through action**  
Ric Lewis, Executive Chairman and Chief Investment Officer, Tristan Capital Partners  
Interviewed by Andrea Carpenter, Director, Woman Talk Real Estate

15:15 CET

**End of conference day 2**



# Programme

*Day 3, Thursday 22 April 2021*



14:00 CET

## **Welcome remarks**

Greg Clark

14:05 CET

## **Common traits: characteristics of non-listed real estate**

Keynote presentation by Iryna Pylypchuk, Director of Research and Market Information, INREV

14:30 CET

## **Relative value: real estate's role in the wider portfolio**

Panel discussion moderated by Greg Clark

- Jenny Buck, Head of Property, Tesco Pension Investment
- Timo Löytyniemi, CEO, The State Pension Fund
- Jelle van der Giessen, CIO, NN Group

## Today's evolving institutional investing landscape



# Programme

Day 3, Thursday 22 April 2021



15:15 CET

## **Core values: putting ESG at the heart of your business**

Presentation by Guy Grainger, Global Head of Sustainability Services, JLL

15:40 CET

## **Greentech: innovation for ESG progress**

Presentations followed by panel discussion moderated by Greg Clark

- Robert Laing, CEO, Farm.One
- Matt Ellis, Founder and CEO, Measurable

*Other speaker to be confirmed*

16:25 CET

## **Indoor living: how healthy buildings can improve performance**

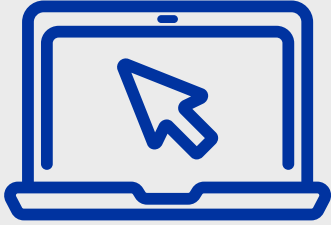
Keynote closing speech by John Macomber, Senior Lecturer of Business Administration, Harvard Business School

17:05 CET

## **Close of the conference**

Greg Clark





## Contact

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