

Investment Intentions Survey 2022

The Investment Intentions Survey explores aspirations for investment into the real estate sector over the following two years, with a focus on non-listed real estate funds. The Survey was launched in 2005, and since 2014 has had a global reach as a joint research project between ANREV, INREV and PREA.

Download the full report at: [inrev.org/research](https://www.inrev.org/research)

Planned capital deployments

€67.5 bn*

IS THE MINIMUM AMOUNT OF CAPITAL THAT IS TO BE INVESTED GLOBALLY IN 2022

€60.1 BN*



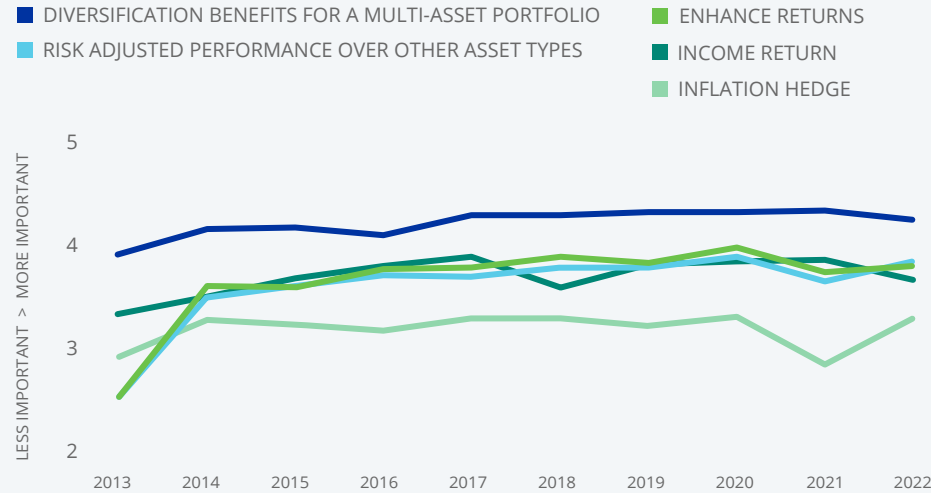
INSTITUTIONAL INVESTORS

€7.4 BN*

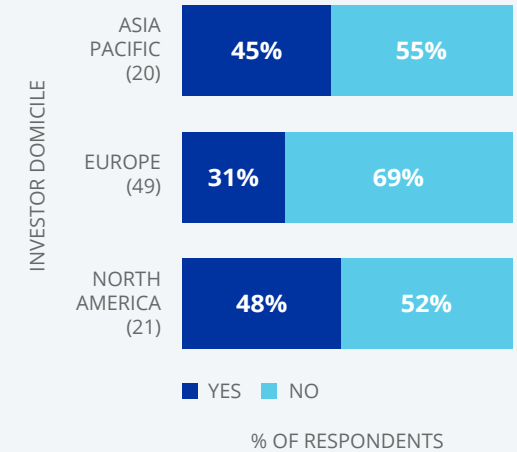


FUNDS OF FUNDS

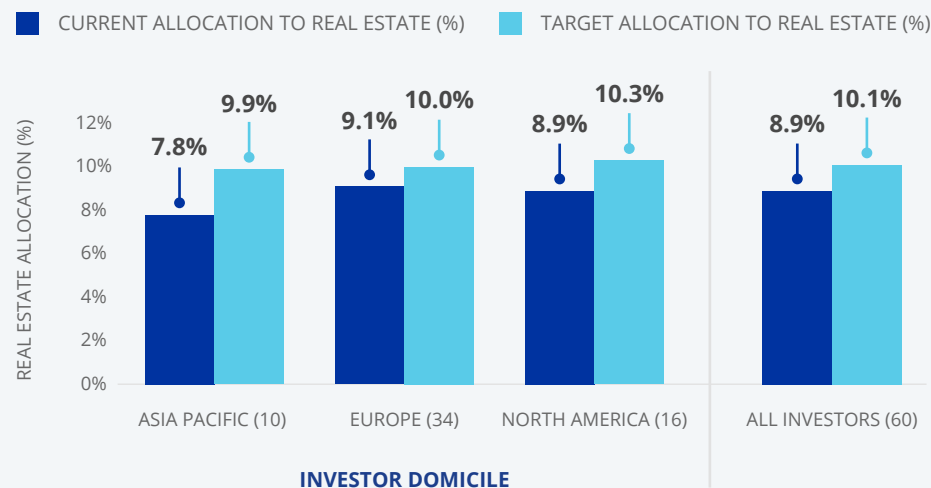
Reasons to invest in real estate over time



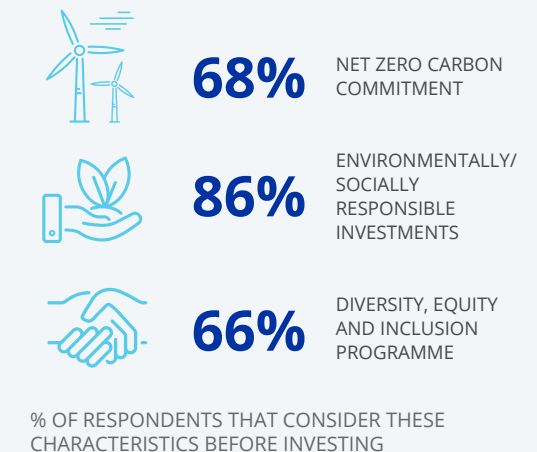
Impact of COVID-19 on investment plans for 2022



Average current and target allocations to real estate (weighted by total AUM)



ESG considerations when investing into non-listed funds



*Correction notice 25 Jan: Since publication, this number has been changed.

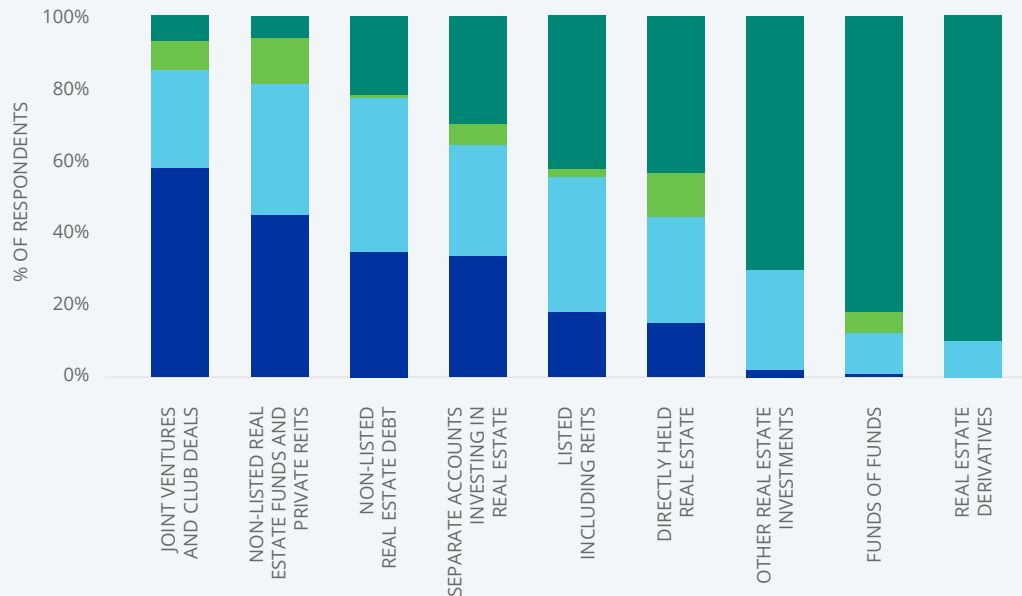
Investment style preferences when investing into Europe by investor domicile

■ CORE ■ VALUE ADDED ■ OPPORTUNITY



JV's and club deals expected to see most of the new capital allocations in Europe*

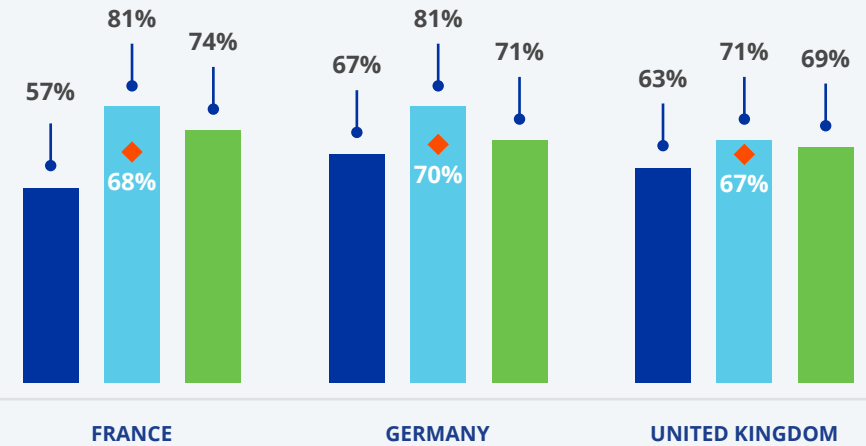
■ INCREASE ■ NO CHANGE ■ DECREASE
■ DO NOT INVEST IN/NOT PART OF REAL ESTATE PORTFOLIO



*WEIGHTED BY REAL ESTATE AUM

Country and sector preferences in Europe

■ 2020 ■ 2021 ■ 2022 ◆ 7-YEAR AVERAGE



Industrial/logistics claims the top spot exclusively for the **first time** since the start of the Survey.

