

INREV

 **Henley**
Business School
UNIVERSITY OF READING



BUILD YOUR OWN PORTFOLIO

Advance your career with the only accredited professional qualification in the non-listed real estate industry

INREV



Get qualified with INREV and Henley

Work towards the INREV/Henley Certificate in non-listed real estate investments and give yourself a professional edge.

Based on the highly-regarded INREV training programme, this certificate in partnership with the Henley Business School at the University of Reading, gives you the flexibility to manage your professional development around your working life. We'll help you put in place the fundamental building blocks of knowledge in one of two chosen pathways. We offer you practical and relevant training on the latest trends and developments in the industry.

If you want to give yourself the edge in a competitive industry, this is the certificate for you.



Follow one of two learning paths

With our qualification, you choose one of two learning paths, giving you a choice in how to tailor your progress towards the certificate.



'This certificate allows members to stand out as they move forward in their career. It gives you the upper hand in an increasingly competitive world.'

Martin Lemke, AM alpha
Kapitalverwaltungsgesellschaft



1 With the **Portfolio Management** track, you learn how to assess risk and return, and develop your skills in portfolio construction and management.



2 The **Corporate Finance** allows you to gain an understanding of financing, valuing and reporting for non-listed real estate, and how to evaluate investment opportunities across different products.

For each path, you need to complete three mandatory and two electives courses before undertaking a final written assessment supervised by the Henley Business School within 36 months.

Quality is assured

Quality underpins all of the INREV training courses that form the basis of our certificate programme.

Our tutors are seasoned professionals from across the European real estate industry, selected for both their experience and ability to teach best practice on each topic as well as to give you latest on-the-ground insights.



'With this certificate you are able to demonstrate your knowledge and added value on the subject. All of the courses emphasise practical knowledge and hands-on learning, using real world examples and case studies. The combination with the business school adds a helpful academic component.'

Stan Bertram, PGGM

The practical knowledge you gain is then combined with the academic rigour of the Henley Business School. It supervises the written assessment, allowing you to test your analytical, qualitative and writing skills in the final part of certificate.

Then, if you wish to take your studies further, those with the certificate can gain an exemption towards the Henley Business School MSc in Real Estate Investment and Finance.

'At GARBE Institutional Capital we want to make sure that our colleagues have the room to learn and grow - both on the job and through training. The INREV/Henley Certificate is one of the cornerstone initiatives for this training - because it provides a good grasp of the "big picture" of our industry and the relevant technical knowledge to successfully manage institutional funds. No matter what role you occupy in our industry: this training is certainly worthwhile!'

Thomas Kallenbrunnen, GARBE Institutional Capital

'It was a pleasure to set up the INREV/Henley Certificate and every year we enjoy engaging with attendees in the delivery of key courses. After five courses, the assignment represents a continuation of this exchange of evidence-based knowledge as the written report requires a broad perspective on a topic, drawing on the practical experience across the courses and reconnecting with academic research and innovative thinking'.

Gianluca Marcato, Henley Business School



To qualify for the certificate

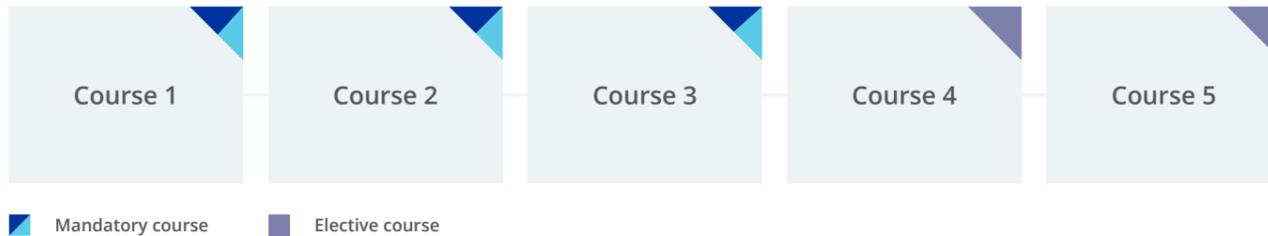
Step 1 Choose 1 of 2 learning paths



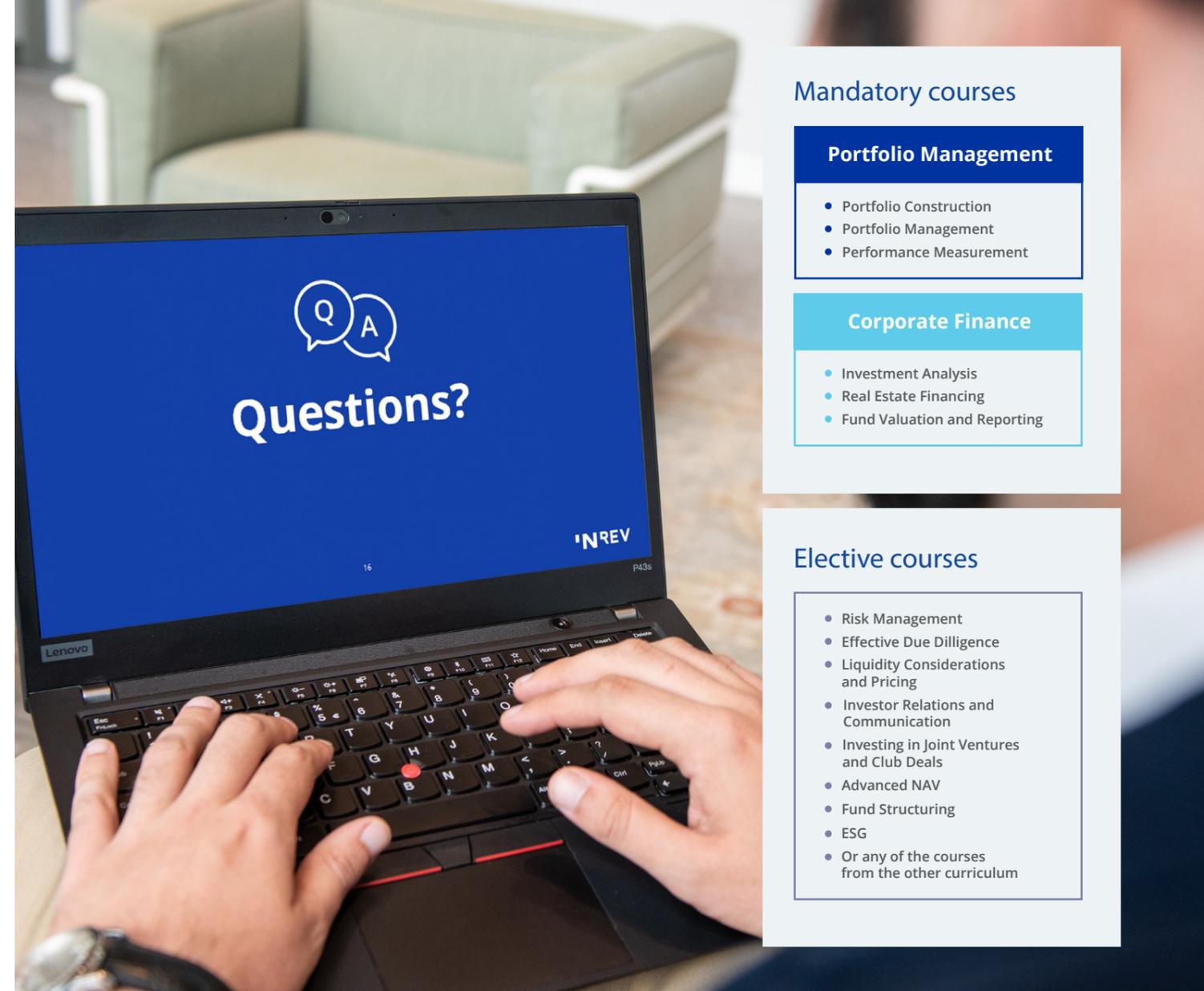
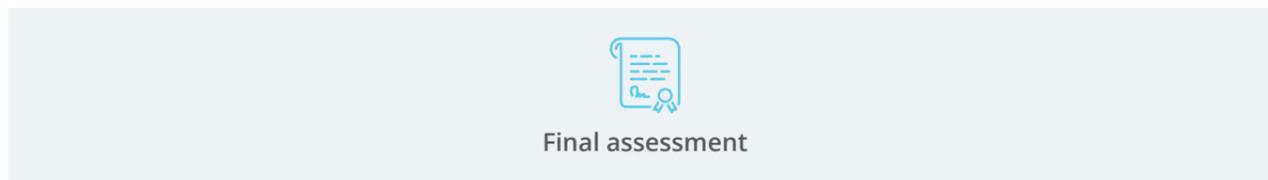
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Step 2 Complete 5 courses



Step 3 Pass 1 assessment



Mandatory courses

Portfolio Management

- Portfolio Construction
- Portfolio Management
- Performance Measurement

Corporate Finance

- Investment Analysis
- Real Estate Financing
- Fund Valuation and Reporting

Elective courses

- Risk Management
- Effective Due Dilligence
- Liquidity Considerations and Pricing
- Investor Relations and Communication
- Investing in Joint Ventures and Club Deals
- Advanced NAV
- Fund Structuring
- ESG
- Or any of the courses from the other curriculum

'The fusion of learning and networking within the most important non-listed real estate industry organisation is a great addition to your career. I thoroughly enjoyed completing my certificate and gained competitive knowledge that allows me to stand out in the industry!'

Stefan Sielias, CBRE

Take the next steps

Whether you want to build on your current specialist expertise or broaden your knowledge across the non-listed industry, this certificate is the smart and flexible way to enhance your career while formalising your professional development.

Our INREV training courses take place online and across Europe in major cities such as Amsterdam, London, Paris and Frankfurt.



'The courses are easily accessible, either online or at different locations in Europe. I can smoothly complete my professional training alongside my regular work.'

Isabel Schellenberg, HB Reavis

To find out more about how to apply for the certificate contact: training@inrev.org

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inrev.org/certificate