

10 and 11 May 2023 - The Westin Palace, Madrid

Wednesday 10 May

The Westin Palace Pl. de las Cortes, 7,

28014 Madrid



training@inrev.org +31 (0)20 235 86 02 www.inrev.org 18:00 CET Local property tour

The Westin Palace, Madrid

Group tapas dinner 20:30 CET

Location to be confirmed

*Please note that the tour, group dinner as well as accommodation (one night, single-occupancy incl. breakfast) at the hotel for the night of 10 - 11 May are included in the course fee.



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Thursday 11 May

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training@inrev.org +31 (0)20 235 86 02 www.inrev.org 08:45 CET Welcome coffee break

09:00 CET Course introduction

- · Welcome by course leader
- Introduction and course objectives
- The role of the known knows and unknown knows in portfolio construction

Matthew Ryall, Impact Investment Management (Course leader)

09:30 CET Theory and practice of portfolio construction

- Portfolio construction theory and the reality of diversification
- Risk factors and the objective of delivering returns
- · Data issues and the art of modelling

Gianluca Marcato, Henley Business School/ University of Reading

10:15 CET The role of the macro economy and property market cycles in portfolio construction

- Economy and property market cycles
- How to interpret them and apply to portfolio construction
- Long term drivers and themes

Mahdi Mokrane, PATRIZIA



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11:00 CET

Coffee break

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11:30 CET

Constructing a real estate portfolio: taking a multi-asset approach

- Real estate in a multi asset portfolio
- Benefits and limitations
- Risk vs returns

Achal Gandhi, CBRE Investment Management

12:15 CET

Leverage and other strategic issues

- The benefits and risks of leverage
- Expected vs realized returns
- Impact of fee structure

Maarten van der Spek, Spek Advisory FZE

13:00 CET

Lunch

14:00 CET

Creating a real estate portfolio: how it works in practice

- · Ways of gaining exposure to real estate and their suitability
- How to build and evolve your real estate portfolio
- Real life case

Charlotte Robinson, APG Asset Management



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14:45 CET

Fund and manager selection

- Sourcing funds and managers
- Techniques for fund and manager selection
- Due diligence process

Philipp Roepke, PIMCO

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15:30 CET Case study, including coffee break

17:00 CET Course wrap-up

Matthew Ryall, Impact Investment Management

17:15 CET **End**