



INREV Finance and Operations Seminar 2023

11 October 2023 - London

Wednesday
11 October 2023

Biltmore Hotel Mayfair

44 Grosvenor Square
London W1K 2HP
United Kingdom

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**Special thanks to our
sponsor:**



Attendees are invited to join a drinks and dinner reception on Tuesday 10 October at 18:00 at The Biltmore Mayfair

09:00 **Registration and welcome coffee**

09:30 **Welcome by INREV**
Constantin Sorlescu, Director of Professional Standards, INREV

09:35 **Moderator's welcome**
John Ravoisin, Audit & Advisory Partner, Real Estate, PwC Luxembourg

09:45 **Digital transformation: bold steps for business evolution**
Dror Poleg, Author and speaker focused on the future of work and cities

10:30 **Dynamic due diligence: managing the operational stage**
Dirk Bootsma, Senior Director, PGGM Investments

11:00 **Coffee break**

11:45 **Factoring in green: how to integrate ESG into valuations**
Martijn Onderstal, Head of Valuation, Savills Amsterdam



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12:15

Valuing sustainability: understanding the impact of ESG

Panel discussion

- Jaap van der Bijl, CEO, Alterra
- Martijn Onderstal, Head of Valuation, Savills Amsterdam
- Joseph Smith, Director - Real Estate Multi-Managers, UBS

13:00

Lunch

14:15

Measuring what matters: how ESG is reshaping reporting

Speaker to be confirmed

14:45

The operational approach: unlocking returns across the sectors

Nicole Mitchell, Head of Real Estate Strategy and Policy, Macfarlanes

15:15

Refinancing and restructuring: managing debt and building resilience

Christina Forrest, Head of EMEA Value-Add Funds, CBRE Investment Management

15:45

Closing remarks

16:00

End of seminar