



Shape your future:
earn the industry's
leading real estate
qualification

inrev.org/certificate



We hereby certify that

INREV Academy Certificate

Henley Business School

Maastricht University



Get **qualified** with the INREV Academy Certificate

Work towards the INREV Academy Certificate and give yourself a professional edge. Fast-track your career with the only accredited certification in the non-listed real estate sector.

In collaboration with the prestigious Henley Business School at the University of Reading and the University of Maastricht, this programme is designed to give you the flexibility to advance your career while balancing your work life.

Choose one of two specialised pathways and gain hands-on, practical training in the latest industry trends and innovations. We provide the foundational knowledge and skills you need to stay ahead in a fast-moving professional landscape.

Looking to stand out in a competitive market? This certificate is your key to unlocking new opportunities and staying ahead of the curve.



Investing in people is one of the most important responsibilities we have as an industry. The INREV Academy Certificate helps professionals deepen their expertise, broaden their perspective and demonstrate a commitment to continuous learning. their expertise, broaden their perspective and demonstrate a commitment to continuous learning.'

Lucy Fletcher, CBRE Investment Management, Chair INREV



Follow **one** of **two** learning paths

With our qualification, you choose one of two learning paths, giving you a choice in how to tailor your progress towards the certificate.



For each path, you need to complete three mandatory and two electives courses before undertaking a final written assessment supervised by Maastricht University and the Henley Business School within 36 months.

Quality is assured

Uncompromising quality, real-world expertise

Quality is at the heart of every INREV Academy training course in our certificate programme.



With this certificate, you demonstrate practical, hands-on knowledge, using real-world examples and case studies. The collaboration with two universities adds valuable academic insight.'

Stan Bertram, PGGM

You'll learn from top-tier professionals in the European real estate industry—experts who not only excel in their fields but are also passionate about sharing real-world insights and best practices.

This practical, hands-on knowledge is seamlessly integrated with the academic excellence of Henley Business School and the University of Maastricht. These institutions oversee the final written assessment, where you'll sharpen your analytical, qualitative, and writing skills to cement your learning.

'At GARBE Institutional Capital, we ensure our colleagues have room to learn and grow on the job and through training. The Academy Certificate is one of the cornerstone initiatives for this - providing a good grasp of the industry "big picture" and the technical knowledge to successfully manage institutional funds. No matter what role you occupy: this training is certainly worthwhile!'

Thomas Kallenbrunnen, GARBE Institutional Capital

'Working with INREV to create the Academy Certificate programme 10 years ago has been a pleasure. As the Academy evolved, we were thrilled to join forces with Maastricht University to further strengthen the programme's academic foundation.'

Gianluca Marcato, Henley Business School

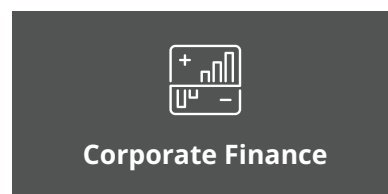


'With a growing number of attendees, it's the perfect time for Maastricht University, the European University of the Netherlands, to join INREV and Henley Business School in delivering the Academy Certificate. Now, real estate professionals earn recognition from not one, but two academic institutions, ensuring high-quality, impactful learning.'

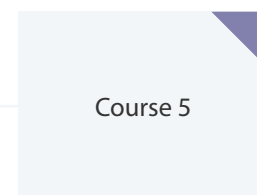
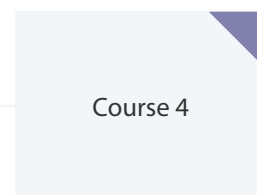
Nils Kok, Maastricht University

To **qualify** for the certificate

Step 1 Choose 1 of 2 learning paths

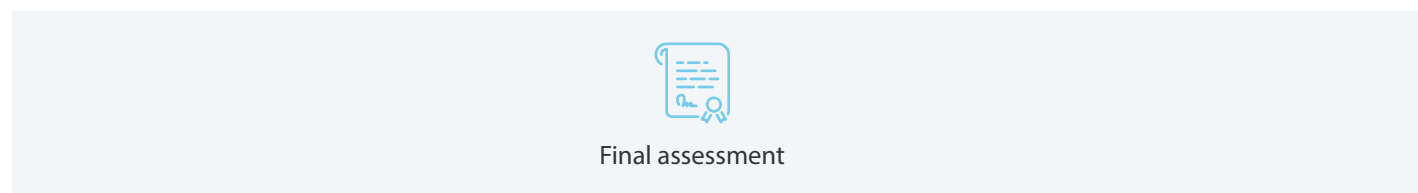


Step 2 Complete 5 courses



■ Mandatory course ■ Elective course

Step 3 Pass 1 assessment



Mandatory courses

Portfolio Management

- Portfolio Construction
- Portfolio Management
- Performance Measurement

Corporate Finance

- Investment Analysis
- Real Estate Financing
- Fund Valuation and Reporting

Elective courses

- Investor Relations and Communication
- Effective Due Dilligence
- Secondary Markets and Liquidity Options
- Strategic Risk Management
- Investing in Joint Ventures and Club Deals
- Advanced Sustainability
- Advanced NAV
- Introduction to Fund Structuring
- Fund Structuring: Tax Considerations
- Operational Real Estate

Or any of the courses from the other curriculum

“The fusion of learning and networking within the most important non-listed real estate industry organisation is a great addition to your career. I thoroughly enjoyed completing my certificate and gained competitive knowledge that allows me to stand out in the industry.”

Stefan Sielias, Achmea IM

Take the **next steps** ▶

Whether you want to build on your current specialist expertise or broaden your knowledge across the non-listed industry, this certificate is the smart and flexible way to enhance your career while formalising your professional development.

Our INREV training courses take place across Europe in major cities such as Amsterdam, London, Paris and Frankfurt.



“The courses are easily accessible online or at various locations in Europe, allowing me to easily complete my training alongside my regular work.”

Isabel Schellenberg, HB Reavis

To find out more about how to apply for the certificate contact: academy@inrev.org or visit inrev.org/academy

